



Position: Development Lead | Part-Time

Location: Remote

Salary Range: \$30-\$35/hour

About EqualHealth

EqualHealth is a grassroots organization building critical consciousness and collective action globally in pursuit of health equity for all. With 15 chapters in 9 contexts, our Global Campaign Against Racism takes on issues including settler colonialism, the migration industrial complex, vaccine equity, and political education. Our social medicine courses and conferences bridge continents focusing on the social and structural drivers of health and the fight for health equity which transcends borders. EqualHealth works on the ground in Haiti, Uganda and Minnesota, with program operations functioning virtually. We are building a global movement of social medicine educators, activists and practitioners who fight health inequity in their institutions and in society. At EqualHealth, we value and center tolerance, reflective awareness, equity, social justice, diversity, inclusivity, intersectionality, pro-LGBTQI+, valorization, collectivity, solidarity, empathy, respect, safety, accountability, distributive leadership (flat team structure), honesty, courage, integrity, transparency, and praxis.

Job Description: EqualHealth is seeking a Development Lead to execute a highly effective funder strategy to support our critical work. Working between 12-15 hours each week, the Development Lead will collaborate with our activists and educators to elevate our funding infrastructure, securing sustainability through grant writing, donor support and a range of funding strategies. The development lead will be expected to study and understand the history, structure, objectives, and programs of EqualHealth to guide the development of funding strategies.

What the Development Lead will do:

1. Research funding opportunities and cultivate relationships with funders that synchronizes with the work and values of EqualHealth with a focus on racial justice, health equity, and Global South community organizing.
2. Develop and execute funding strategies incorporating grants, donors, and events to support the programs of EqualHealth.
3. Build understanding of the relationship between EqualHealth's funding needs, programs and values.
4. Draft grant proposals and supporting documents based on the funding needs and programs of EqualHealth in collaboration with finance, program leadership, and communications.
5. Follow up with grantmaking organizations during their review processes.
6. Develop effective standardized language to create efficiency in the grant process.
7. Sustain and strengthen relationships with existing funders maintaining positive relationships with fund providers and other stakeholders.
8. Develop, implement, and maintain a funding activities' calendar as well as grant reporting timelines.
9. Respond to internal and external queries on drafted and submitted proposals.
10. Participate in fundraising activities, staff and department meetings as needed.



11. Meet a fundraising goal of \$250-\$300k in the first year as a Development Lead. The fundraising goal is adjusted on a year to year basis drawing on organizational needs.

Experience & Skills:

- a) At least three years of experience as a grant writer for a nonprofit, community-based or grassroots organization with progressive evidence in developing successful, funded proposals.
- b) Excellent knowledge of proposal submission, the fundraising process and funding research.
- c) Ability to think critically and creatively, prioritize multiple projects, and commit to learning.
- d) Superb communication skills and demonstrated excellence in synthesizing program work into compelling grant narratives.
- e) Funding experience in key strategic areas, including: anti-racism, social justice, and health equity work.
- f) Demonstrated commitment to EqualHealth's values and mission.
- g) Ability to work autonomously and thrive in a less structured environment/nontraditional organizational structure.
- h) Ability to work collaboratively, utilize conflict resolution skills, maintain sensitivity to the intersections of conditions of team members and seek help whenever needed.

Even if you don't possess every quality and skill, but you feel aligned with our values and are excited about this opportunity, we strongly encourage you to apply.

How to Apply:

Please send a cover letter, resume and at least one grant writing example to hr@equalhealth.org by March 15, 2024.